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**Our Independence is Genuine**

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**Our Purpose is to Enable**

**Our Company is Built on Trust**

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# MY SECURITY MANAGER

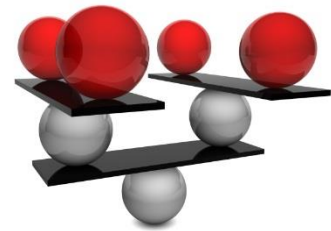
## SITUATION

There are many reasons why an organisation may not be supported by a Security Manager as part of its permanent staff. These can range from pressure of resources and redundancy or perhaps growing organisations, not yet ready for a full time security management resource.

The need for good quality security management, however, does not go away and experts are hard to come by, especially when your budget might not stretch to 'expert'. According to ITjobswatch.co.uk, the salary costs to a business of a full time Information Security Manager have increased by 9.09% year on year, and median salaries in the 3 months to 25th Jan 17 were circa £60k\*. And that's just the median salary ... on top of that are costs associated with pension, National Insurance, holiday cover, benefits, sickness etc. It all adds up.

## ISSUE

Not surprisingly, this can seem too much of a challenge for some businesses, however having recognised that Security Management is a business imperative and can be an enabler, many businesses look for other ways to cover this vital role. Sometimes this is by spreading the tasks into other areas such as IT or Facilities Management; however this balancing act is rarely the most effective way to treat security and will also impact on the areas being drained of resource. This may have unintended consequences for the business, holistically.



## QUESTION

So how does a business resource Security Management without breaking its budget, draining other business areas or compromising on expertise?



\* Figures taken from ITjobswatch 25/01/2017





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## MY SECURITY MANAGER

### ANSWER

We offer a range of packaged, flexible and scalable solutions through our 'MySecurityManager' product. This offers business the choice of agreed and adhoc onsite days plus an email support service. The packages are realistically priced and offer a level of expertise that ordinarily may have been out of reach. Benefits are far reaching but include:

- dedicated security manager onsite at agreed intervals
- access to a pool of qualified, subject matter experts
- no employment charges – no recruitment fees, or training investment
- no tax, National Insurance or pension
- no sickness or holiday pay
- no service delivery gaps due to sickness or holidays
- flexible and scalable service delivery options to deal with any eventuality
- available when you need security expertise
- access to project co-ordination support free of charge
- available nationwide
- cost-effective



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